

Business Management in Multi-Academy Trusts



12th March 2020 – London

Agenda

09.00	<i>Registration and refreshments</i>
09.25	Chair's welcome and opening remarks
09.30	The business of Multi-Academy Trusts: supporting educational objectives <ul style="list-style-type: none"> • How is the function of the business manager evolving in MATs? • The Academies Financial Handbook 2019 – key changes • Managing and supporting growth - improvement planning and strategy • Building and utilising business support networks
10.15	Best practice MAT models for efficiency and sustainability: what works? <ul style="list-style-type: none"> • Sharing best practice, resources and staff • Developing consistent and sustainable working practices across your schools • Central oversight and managing responsibilities within academies • Supporting each academies' needs and improvement aims
11.00	<i>Refreshments and networking</i>
11.30	Procurement – buying goods and services for MATs <ul style="list-style-type: none"> • Tips for getting value for money – best practice costs and budgets • Identifying and addressing over-spending • Understanding the market and avoiding common procurement pitfalls • Discounts and bulk buying - making the most of your Trust's buying power
12.30	<i>Lunch and networking</i>
13.30	Generating and maximising revenue to support school improvement <ul style="list-style-type: none"> • Working together as a MAT to develop income streams • Securing grant funding • Marketing tips and utilising social media • Maximising income from your site and facilities
14.30	<i>Refreshments and networking</i>
15.00	Benchmarking – challenges, limitations and benefits <ul style="list-style-type: none"> • Communicating academy performance to central team • Effectively benchmarking your Trust's business management • Assessing how similar Trust's spend their funding and operate financially • Benchmarking reports – latest trends, insights and issues
15.45	<i>Close of conference</i>